



Formycon AG
The Biosimilar Experts

VISION & MISSION

Pioneering Work in
Biosimilar Development

**Contributing to ease the financial strains
on the world's healthcare systems**

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Pioneering Work in
Biosimilar Development

Improving Patient Access to Vital Medicines



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ABOUT FORMYCON



Key Data

- Commercial Stage Biosimilar focused Biotechnology Company – established 2012 in Munich, Germany
- > 220 Employees (84% R&D)
- Business Model contains Income from Project Ownership and Royalty Streams



Core Competences

- Exceptional Pool of Biosimilar Experts with extensive Experience in Drug Development
- Successful track record from Selection to Market Approval
- Capable of developing multiple Biopharmaceutical Projects in Parallel



Strong Pipeline

- Three late-stage Biosimilars – one approved and launched, two heading towards filing in 2023
- Three preclinical Biosimilars
- Late-stage Pipeline addresses ≈ 22bn USD Target Market

HIGHLIGHTS H1/2023

JANUARY 2023



- Coherus BioSciences, Inc. becomes commercialization partner for Eylea® Biosimilar Candidate FYB203 in US (binding term sheet)

FEBRUARY 2023



- Fresenius Kabi becomes commercialization partner for Stelara® Biosimilar Candidate FYB202 in key global markets and is eligible for milestone payment upon signature
- Formycon places capital increase of approx. € 70 Mio.
- Eylea® Biosimilar Candidate FYB203 successfully concludes Phase III clinical trial

APRIL 2023



- Stelara® Biosimilar Candidate FYB202 shows positive results of Phase I clinical trial and concludes clinical development
- Q-Code assigned to CIMERLI™ (FYB201) in the US
- Enno Spillner joins Formycon as new CFO

JUNE 2023



- Biologics License Application for Eylea® Biosimilar Candidate FYB203 submitted to the FDA

HIGHLIGHTS H2/2023 – TO BE CONTINUED ...

AUGUST 2023



- Formycon and Fresenius Kabi entered into a settlement agreement with J&J and secured US license date for Stelara® Biosimilar Candidate FYB202 no later than April 15, 2025
- FDA accepts BLA for FYB203 and sets target action date of June 2024

TO BE CONTINUED ...

- EU-regulatory submission for FYB203
- Regulatory submission for FYB202 in the US & EU
- ...



ABOUT BIOSIMILARS

DIFFERENCES BETWEEN GENERICS AND BIOSIMILARS

New **Chemical**
Entity (NCE)



**Innovative
Small Molecule Drug**
Development: 10–14 years
Budget: \$ 1–2bn

Patent protection 20 – 25 years



Generic



**Follow on version of
Small Molecule Drug**
Development: 2–3 years
Budget: \$ 5–10mn
Clinical Study: Phase I*

New **Biological**
Entity (NBE)



**Innovative
Biopharmaceutical Drug**
Development 10–14 years
Budget \$ 1–2bn

Patent protection 20 – 25 years

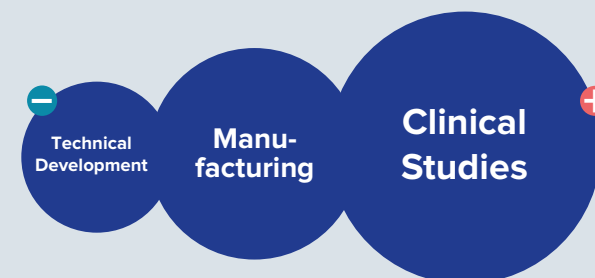


Biosimilar

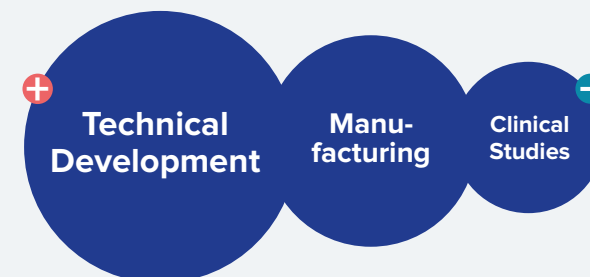


**Follow on version of
Biopharmaceutical Drug**
Development: 6–8 years
Budget: \$ 150–250mn
Clinical Study: Phase I +
Phase III

Development and
Risk-Profile – / +

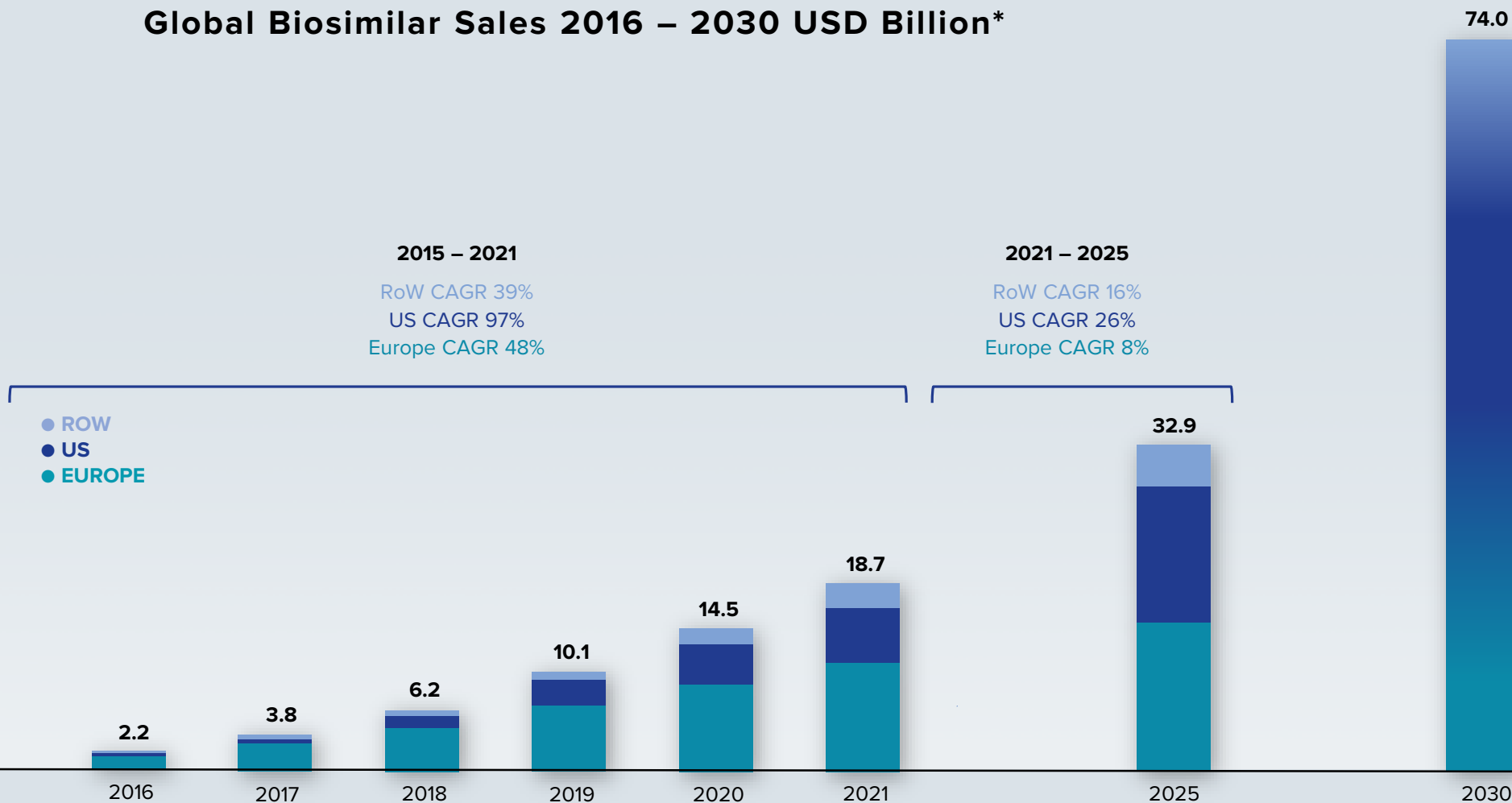


Development and Risk-Profile + / –



THE BIOSIMILAR MARKET IS HIGHLY DYNAMIC

Global Biosimilar Sales 2016 – 2030 USD Billion*

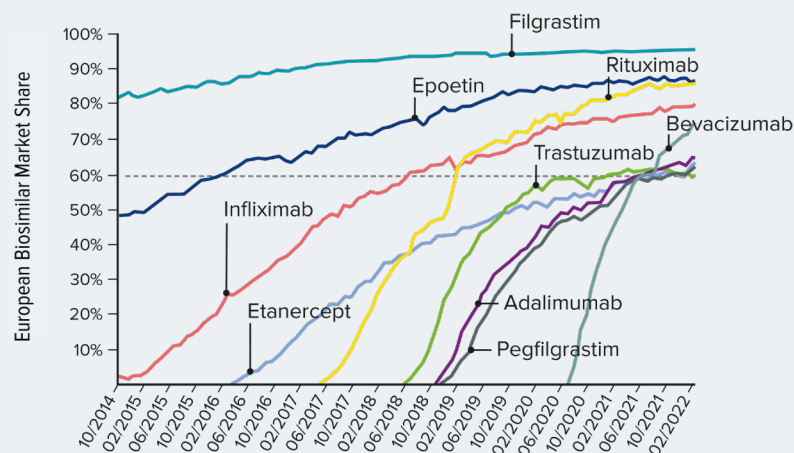


Biosimilars is the fastest growing segment in Pharma. The US market has seen the fastest growth in Biosimilars with a CAGR of 97 % from 2015 – 2021. Although projections to 2025 show a lower rate of growth, the United States is expected to stay in pole position.

RECENT US BIOSIMILAR LAUNCHES SHOW ACCELERATED UPTAKE

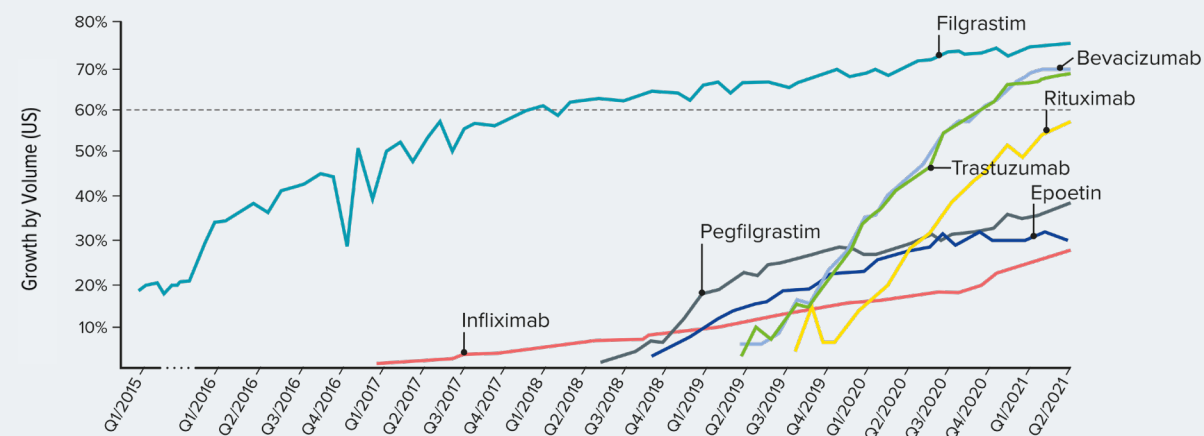
EU

- EU Biosimilars have taken above 60 % of reference market volume
- Timing for market adoption has been significantly reduced



US

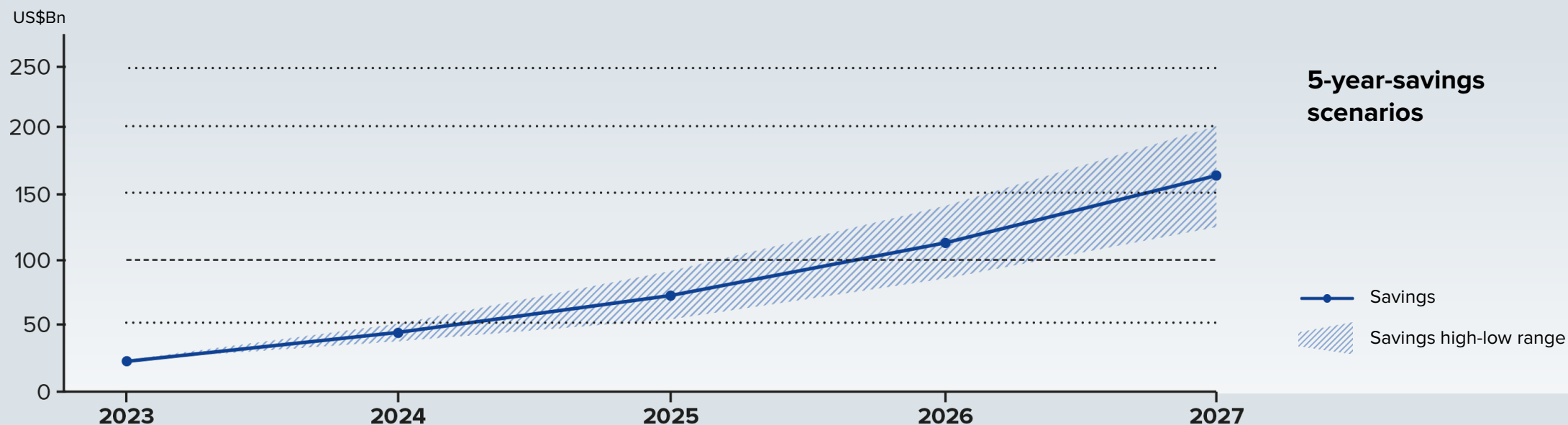
- For therapeutic areas with US biosimilars launched prior to 2019, the average share after two years was **13 %**
- For therapeutic areas with US biosimilars launched in the last two years, the average share was **65 %!**



BIOSIMILARS GENERATE SIGNIFICANT SAVINGS

Global savings from Biosimilars

- Annual savings could exceed \$ 100Bn in 2026 and 2027 as some of the largest spending biologic molecules will have well developed biosimilar competition by this time
- This level of savings will also likely mean the opening of access to relevant biologic medicines to more people globally




























GEARED TOWARDS GROWTH

PIPELINE

STRONG PIPELINE

Diversified portfolio of commercial, late and mid stage programs with multiple catalysts over the next 12 – 18 months

| | Reference Product | Indication | Pre-Clinical | Technical Proof of Similarity | Phase I | Phase III | Approval | Ownership | Next Data Event | Originator Patent Status | Reference Sales* | Market Entry / expected | Commercialization Partner |
|--|--|-----------------|---|---|---|---|----------|-------------|-------------------------------|---|------------------|---|---|
|  | Lucentis® (Genentech Inc.) | Ophthalmology |  |  |  |  | | 50% owned | Approvals CA, AUS, +++ | Expired US: 06/2020, EU: 07/2022 | \$2.9bn |  2022 |  [US]  [ex-US]  [MENA] |
|  | Stelara® (Johnson & Johnson) | Immunology |  |  |  | | | Fully owned | Submission US, EU | Patent Expiration** US: 09/2023, EU: 07/2024 | \$9.7bn | 2025 |  [Key global Markets] |
|  | Eylea® (Regeneron Pharmaceuticals) | Ophthalmology |  | |  | | | Outlicensed | Submission US ✓, EU (soon) | Patent Expiration** US: 05/2024, EU: 11/2025 | \$9.5bn | 2025 |  [US] |
|  | Keytruda® (Merck Sharp & Dohme) | Immuno-Oncology |  | | | | | Fully owned | | Patent Expiration** US: 05/2029, EU: 09/2030 | \$20.9bn | 2028 onwards*** | |
|   | undisclosed | Immunology |  | | | | | Fully owned | | Patent Expiration** Undisclosed | ≈ \$10.0bn | > 2028 | |
|  | Innovative SARS-CoV-2 Blocker | Covid-19 |  | | | | | Fully owned | | | | | |

FYB201 – LUCENTIS® BIOSIMILAR



Approved
and launched



Indication

Neovascular Age-Related Macular Degeneration (nAMD),
DME¹, CNV², PDR³, RVO⁴

Target Market 2022

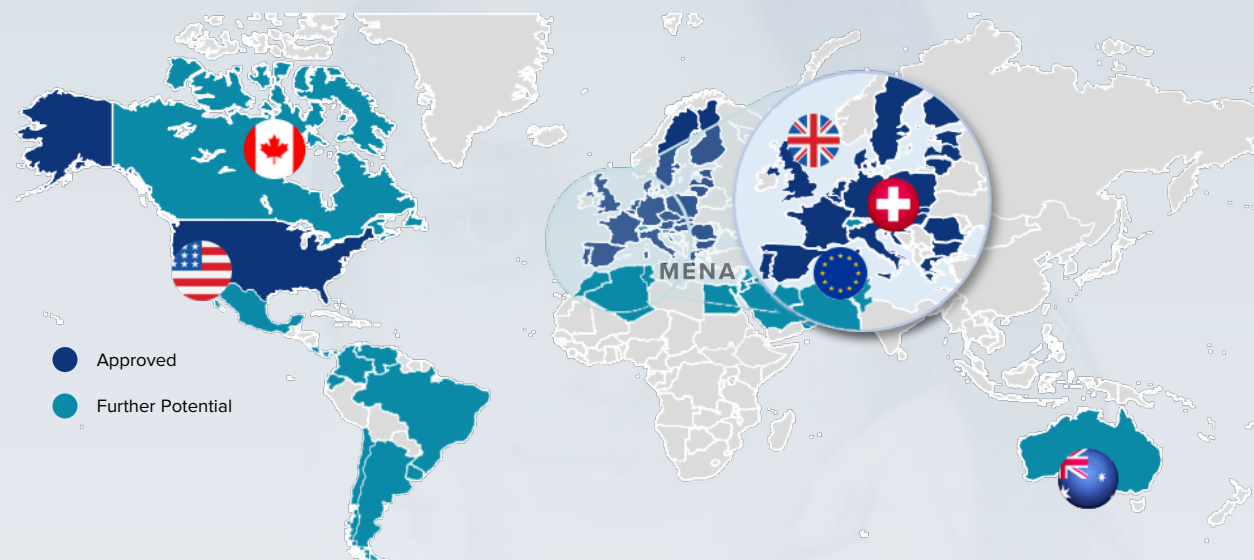
USD 2.9 billion

Project Rights

50% Ownership in Joint Venture (Bioeq AG) which holds
project and commercialization rights

Next important Milestones

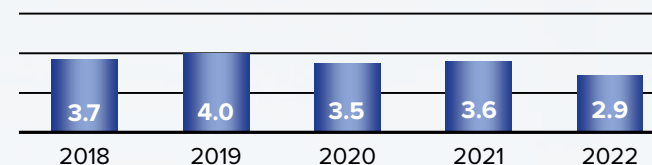
Various regulatory filings/approvals in further geographies
e.g. Canada, Australia, Middle East & North Africa (MENA)



Commercial Partnership with
Coherus (US) and Teva (ex-US),
MS Pharma (MENA)



Lucentis® Sales in USD billion



Patent
expired:

US 06/2020
EU 07/2022

Lucentis® is a registered trademark of
Genentech, Inc

LUCENTIS® BIOSIMILAR FYB201 (RANIBIZUMAB) WELL POSITIONED

Ranibizumab Competitive Landscape

| Development Company | Commercialization Partner | Status Phase III | Submission / Approval |
|---------------------|--|-------------------------|--|
| Samsung Biologics | Biogen | Completed (End of 2019) | Approved in US, EU, UK, CA |
| Xbrane | STADA (EU) / Commercialization in the US to be settled | Completed (06/2021) | Approved in EU, UK, US-Submission (04/2023) |

FYB201 / Ranivisio® / Ongavia® / Cimerli™ Competitive Advantage

- Unique position in the U.S. due to availability in both dosages and exclusive "interchangeability" status for 12 months.
- CIMERLI™ ramp-up in the US successfully continued with quadrupling of Q1 sales in Q2 – also due to the product-specific reimbursement code (Q-code).
- Pioneering role in the UK and promising positions in key EU markets.

Formycon Income Position

- Around 15% from Cimerli™ (US), Ranivisio® (EU) and Ongavia® (UK) at peak net sales.



Lucentis® is a registered trademark of Genentech, Inc., CIMERLI™ is a trademark of Coherus BioSciences, Inc. Ongavia® is a registered trademark of Teva Pharmaceutical Industries Ltd., Ranivisio® is a registered trademark of Bioeq AG

FYB202 – STELARA® BIOSIMILAR CANDIDATE



Indication

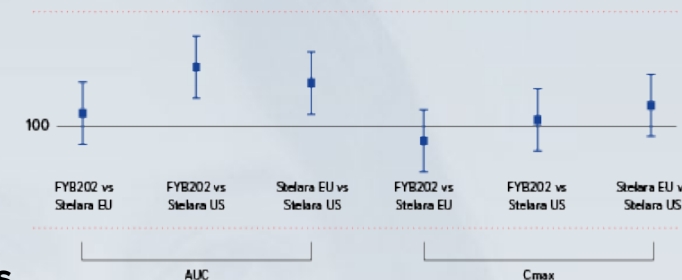
Psoriasis (Arthritis), Crohn's Disease,
Ulcerative Colitis

Target Market 2022

USD 9.7 billion

Project Rights

100% of project and commercialization rights



Achievements and next important Milestones

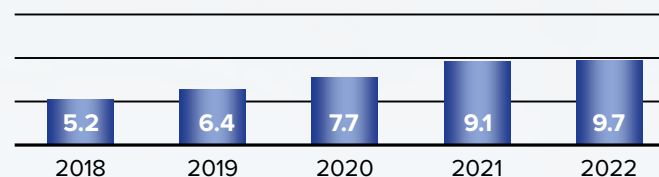
- Clinical development with extended pharmacokinetics study successfully completed
- Settlement with J&J for U.S. license date in April 2025
- EU and US regulatory submissions planned for H2/2023

Commercial Partnership

- Fresenius Kabi (key global markets)
- Semi-exclusive commercialization rights remain with Formycon (Germany, Parts of MENA, Latin America)



Stelara® Sales in USD billion



**Patent
Expiration***

US 09/2023
EU 07/2024

Stelara® is a registered trademark of Johnson & Johnson Patent expiry in the key markets depending on SPCs

STELARA® BIOSIMILAR FYB202 (USTEKINUMAB)

Ustekinumab Competitive Landscape

| Development Company | Commercialization Partner | Status Phase III | Submission |
|-----------------------------|---------------------------|--------------------------------|-------------------------|
| Alvotech | Teva (US) / Stada (EU) | Primary endpoint met | US-/EU-Filing (Q1 2023) |
| Amgen | | Primary endpoint met | US-Filing (11/2022) |
| Celltrion | Hikma (MENA) | Completed | US-Filing (07/2023) |
| Meiji Selka Pharma & Dong A | Intas (Accord) | Primary endpoint met (01/2023) | EU-Filing (06/2023) |
| Samsung Bioepis | | Completed (Nov 11/2022) | — |

FYB202 Competitive Advantage

- Submission according to initial schedule and settlement with J&J puts FYB202 in good position for U.S. market entry in April 2025.
- Fresenius Kabi as strong commercial partner with potential for commercial lead position.
- Working on competitive differentiations.

Formycon Income Position

- Milestone payments related to the completion of clinical phases of about 25 million in H1 2023. Additional milestone payments upon approval in US and EU expected in late 2024 / early 2024 (estimated to total in the mid double digit million Euro).
- Post-commercialization value shared approximately equally by Formycon and Fresenius Kabi.

FYB203 – EYLEA® BIOSIMILAR CANDIDATE



Indication

Neovascular Age-Related Macular Degeneration (nAMD),
DME¹, mCNV², DR³, RVO⁴

Target Market 2022

USD 9.5 billion

Project Rights

since 2015 License Agreement with Klinge
Biopharma GmbH as Royalty Model

Achievements and next important Milestones

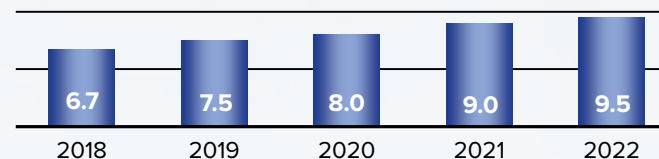
- Biologics Licence Application submitted to the FDA in June 2023. FDA file acceptance on August 28, 2023 set target action date of June 2024
- Regulatory submission in the EU coming soon
- Commercialization partner ex-US

Commercial Partnership (Binding Termsheet)

- Coherus BioSciences, Inc. (US)



Eylea® Sales in USD billion



Patent Expiration

US 05/2024
EU 05/2025

Eylea® is a registered trademark of Regeneron Pharmaceuticals, Inc.

*Patent expiry in the key markets depending on SPCs.

¹Diabetic Macular Edema (DME), ²Choroidal Neovascularization (CNV), ³Proliferative Diabetic Retinopathy (PDR), ⁴Macular Edema following Retinal Vein Occlusion (RVO)

EYLEA® BIOSIMILAR FYB203 (AFLIBERCEPT)

Aflibercept Competitive Landscape

| Development Company | Status Phase III | Submission / Approval |
|--------------------------|------------------------------------|-----------------------|
| Alvotech | Start (07/2022) | — |
| Amgen | Primary endpoint met (Q3/2022) | — |
| Biocon (Mylan / Momenta) | Completed | US-Filing (10/2021) |
| Celltrion | Positive 24-week results (04/2023) | US-Filing (07/2023) |
| Samsung Bioepis | Last patient in (02/2022) | — |
| SamChun Dang | Recruitment completed | — |
| Sandoz | First patient out (05/2023) | — |

FYB203 Competitive Advantage

- Commercialization experiences and lead position from FYB201 in the ophthalmology/AMD space will be leveraged.
- Favorable IP position by own patented.

Formycon Income Position

- Mid-single to low-double-digit-percentage participation in all Klinge income under term sheet with Coherus and commercialization partners in other territories.

FYB206 – KEYTRUDA® BIOSIMILAR CANDIDATE



Indication

Immuno-oncology: Melanoma (black skin cancer), non-small cell Lung Cancer, classical Hodgkin's Lymphoma and other Tumor Diseases

Target Market 2022

USD 20.9 billion

Project Rights

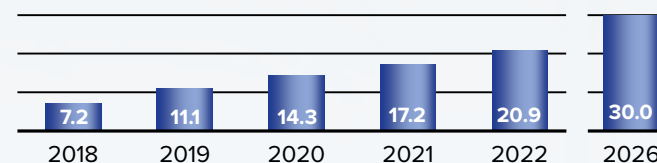
100% of project and commercialization rights

Achievements and next important Milestones

- Process Development and Development of the Manufacturing Process at commercial scale in progress
- Important IP has been generated
- Development and clinical strategy aligned with regulatory authorities (Scientific Advice)
- Preparation for start of clinical phase



Keytruda® Sales in USD billion



*Pharma Intelligence UK Ltd: Keytruda Consensus Forecast
Keytruda® is a registered trademark of Merck Sharp & Dohme LLC**Patent expiry in the key markets depending on SPCs

**Patent
Expiration****

US 05/2029
EU 09/2030

CREATING VALUE WITH BIOSIMILARS

FINANCIALS AND STOCK MARKET

FINANCIAL PERFORMANCE (IFRS) – ACCELERATING BUSINESS

Fiscal
year 2023
current
forecast

REVENUE

75 to 85

€ million

EBITDA

-15 to -5

€ million

WORKING
CAPITAL

15 to 25

€ million

NET INCOME

-20 to -30

€ million

Financial
Performance
H1 2023

REVENUE

43.8

€ million

EBITDA

7.3

€ million

WORKING
CAPITAL

55.0

€ million

NET INCOME

1.8

€ million

Financial
Performance
2022

REVENUE

42.5

€ million

EBITDA

-15.9

€ million

WORKING
CAPITAL

14.0

€ million

NET INCOME

36.0

€ million

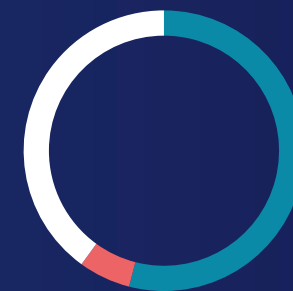
- **Guidance:**
+ Concretized in figures (corridors)
+ Slightly increased
- **Revenue increase:**
+ Share of FYB201 sales proceeds
+ FYB202 success payments
- **EBITDA:**
- Investments in FYB207, FYB208 and FYB209
+ Revenue from FYB201 and FYB202
- **Working Capital:**
- Investments in FYB202 and FYB206
- Repayment of shareholder loan (Q1)
+ Proceeds of capital increase (Q1)
- **Net income:**
- Non-recurring item (€ 89.9m) in fiscal year 2022 for FYB202 GmbH & Co. KG (non-cash)
± Revaluations of conditional purchase
+ At Equity valuation of Bioeq AG

FORMYCON ON THE STOCK MARKET

- Listed on **Frankfurt Stock Exchange** since June 2012 / SME segment **“Scale”** (Open Market)
- **Registered capital: € 16,038,775**
Shares outstanding: 16,038,775 (w/o par value)
- **Market price / Market capitalization: ~ € 1.0 billion**
- **Research coverage:** Jefferies, Kepler Cheuvreux, Hauck & Aufhäuser Privatbankiers, B. Metzler seel. Sohn & Co. KGaA, First Berlin Equity Research, Alster Research

Shareholder Structure

- ~54 % Anchor Investors incl. Athos KG, Active Ownership Capital, Wendeln & Cie. KG, DSP
- ~ 6 % Founders & Management
- ~40 % Free Float***



Key Financial Figures / € million

| Y/E 31.12. | 2015 | 2016 | 2017 | 2018* | 2019 | 2020** | 2021** | 2022** |
|------------|------|------|------|-------|------|--------|--------|--------|
| Sales | 16.9 | 19.5 | 29.0 | 43.0 | 33.2 | 34.3 | 36.6 | 42.5 |
| EBITDA | 1.5 | -3.4 | -0.8 | 8.0 | -1.4 | -5.2 | -12.6 | -15.9 |
| EBIT | 0.5 | -4.1 | -1.5 | 7.1 | -2.3 | -6.5 | -14.0 | -17.7 |
| Net Income | 0.6 | -4.1 | -1.6 | 7.1 | -2.3 | -6.7 | -13.3 | 36.0 |

Performance Formycon Share



* FYB202 GmbH & Co. KG.: Effect on sales and earnings but not on liquidity

** According to IFRS

*** Free float as defined by Deutsche Börse

MANAGEMENT TEAM & BOARD MEMBERS

MANAGEMENT TEAM

Complementary Skills and Experience



Dr. Stefan Glombitza,
CEO of Formycon

- More than 20 years of experience in pharmaceutical industry (Hexal/Sandoz)
- Track record of > 500 developments and launches in > 70 countries
- Strong skills in designing and integrating new organizations
- Broad span of leadership from global roles to lead of huge interdisciplinary development center



Nicola Mikulcik
CBO of Formycon

- 12 years Global Head of Business Development and Licensing at Hexal and Sandoz
- Track record of > 400 Licensing deals generating multibillion USD sales
- Extensive commercial and strategic experience with outstanding network in pharmaceutical industry
- Entrepreneurial leadership experience as Managing Director of Bioeq GmbH



Dr. Andreas Seidl,
CSO of Formycon

- More than 20 years of extensive experience in development of Biologics
- Track record of 8 biosimilar approvals in US and EU, including approval of first complex biosimilar in 2006
- Local and international management experience with strong focus on science and new technologies
- Senior leadership experience as COO of Leukocare AG



Enno Spillner,
CFO of Formycon

- More than 24 years of experience in Biotech industry
- Track record of successful capital market positioning including MDAX, TecDAX and NASDAQ listing as former CFO at Evotec SE
- Strong expertise in financial and M&A transactions, supporting dynamic international company growth and transformation

HIGHLY EXPERIENCED SUPERVISORY BOARD

Strategic advice with a broad corporate perspective



Dr. Olaf Stiller
Chairman

- CEO of Paedi Protect AG
- PhD in economics for his work on the economic potential of innovations in the area of nano- and biotechnology
- Co-founder of NanoRepro AG and Formycon AG. He actively accompanied both companies from their foundation until their listings on the stock market.



Peter Wendeln
Deputy Chairman

- Managing partner of Wendeln & Cie. Asset Management GmbH
- Studied at the Academy of Business in Hanover, Germany
- Headed the sales and marketing activities at Wendeln GmbH & Co. KG and later became managing partner of Wback GmbH



Klaus Röhrig
Member

- Founding partner of Active Ownership Group (AOC)
- Holds a Master of Economics and Business Administration from Vienna University of Economics and Business Administration
- Was responsible for the funds' investments in the German speaking countries at Elliott Associates



Wolfgang Essler
Member

- Chief representative of ATHOS KG
- Holds a degree of Diplom-Kaufmann / University of Augsburg
- Strong expertise in corporate finance and transactions
- Held various management positions responsible for investments and portfolio management

**Formycon is supported by an Advisory Board
of well-respected Industry Experts**

KEY INVESTMENT HIGHLIGHTS



**Commercial-stage
biosimilar-focused biotechnology
company**



**Potential to address a large and
growing market with constantly
expanding product pipeline**



**Proof of capabilities with recent
Lucentis® biosimilar approvals and
successful launches**



**Remarkable pipeline including
late-stage opportunities in
multibillion target markets**



**Efficient hybrid business model
taking advantage of in-house
expertise and selected external
partnerships**



**Driven and experienced
management and operational
team, supported by strong
supervisory board**

DISCLAIMER

Formycon AG
Fraunhoferstraße 15
82152 Martinsried / Planegg
Germany

T + 49 89 864 667 100
F + 49 89 864 667 110

E ir@formycon.com
I www.formycon.com

Formycon AG
The Biosimilar Experts

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